

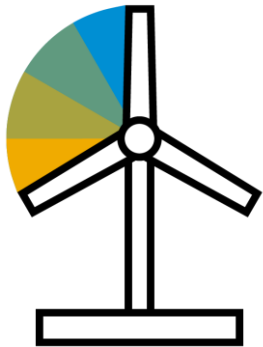
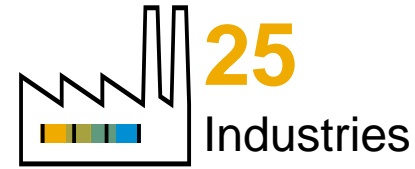


A sustainable company car fleet creates a value add

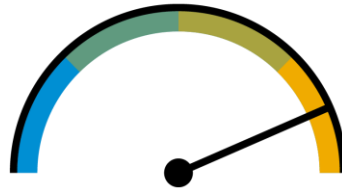
Steffen Krautwasser, Global Head of Car Fleet, SAP SE

March 2019

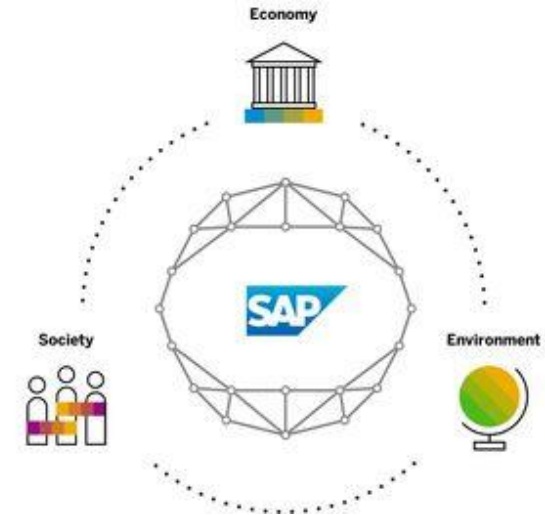
At SAP, our **purpose** is to help the world run **better and improve** people's lives.



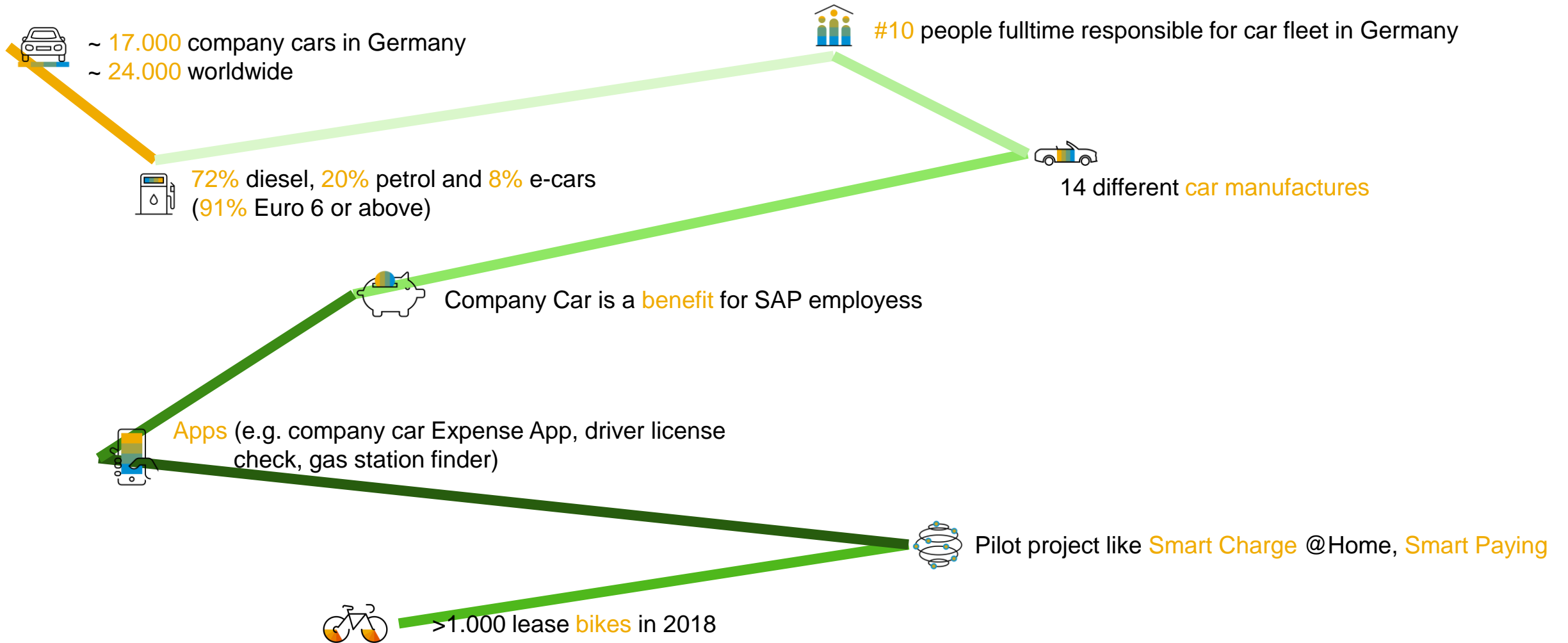
100%
Renewable energy
in all data centers
and facilities



0
Net emissions
by 2025

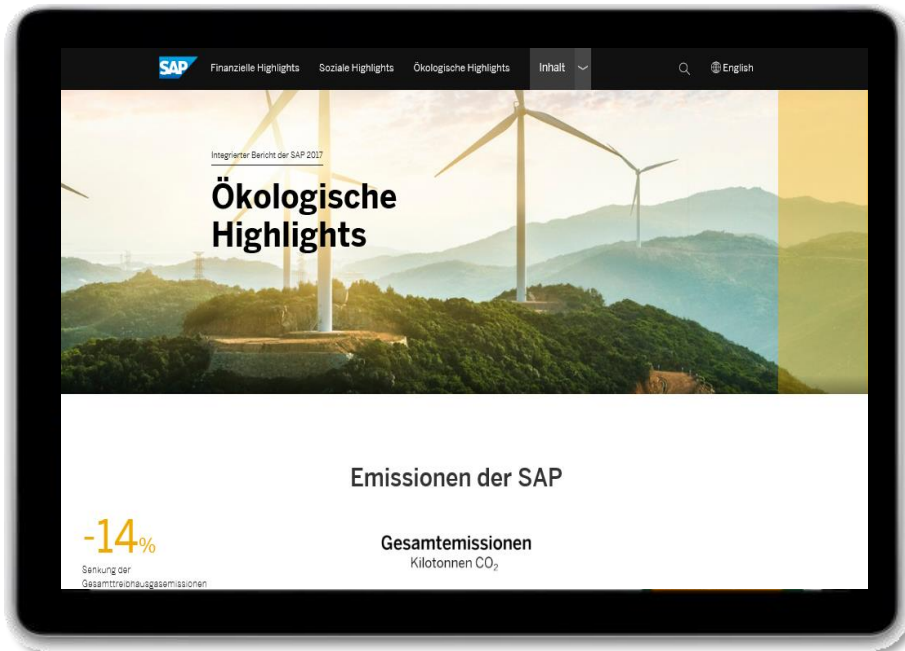


Key Facts SAP car fleet

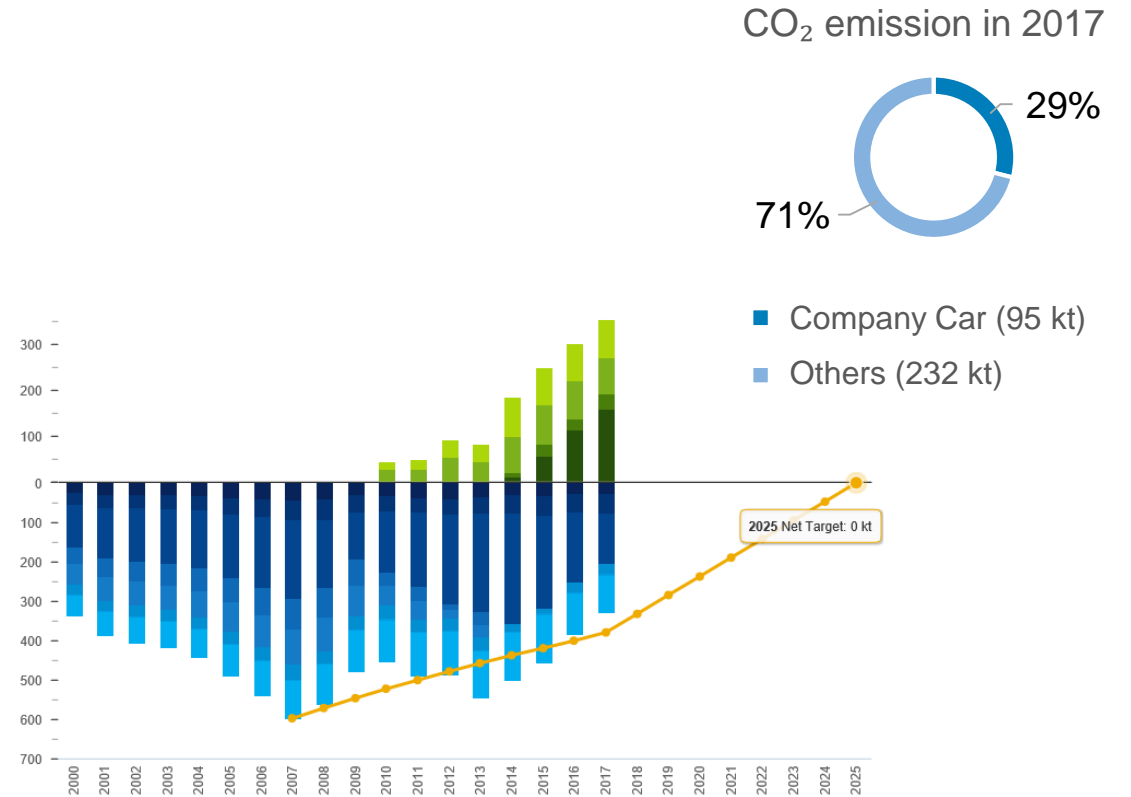


Sustainable Corporate Strategy – climate neutral until 2025

Mobility behavior affects greenhouse gas emissions



www.sapintegratedreport.com



greenhouse gas emissions

Sustainability and mobility in Germany



1.100 Jobtickets and **130** Bahncard 100
(public transportation)



12.000 TwoGo users and **85+** customers



2.700 lease bikes



17.000 company cars
1.400 electric vehicles
400 charging station

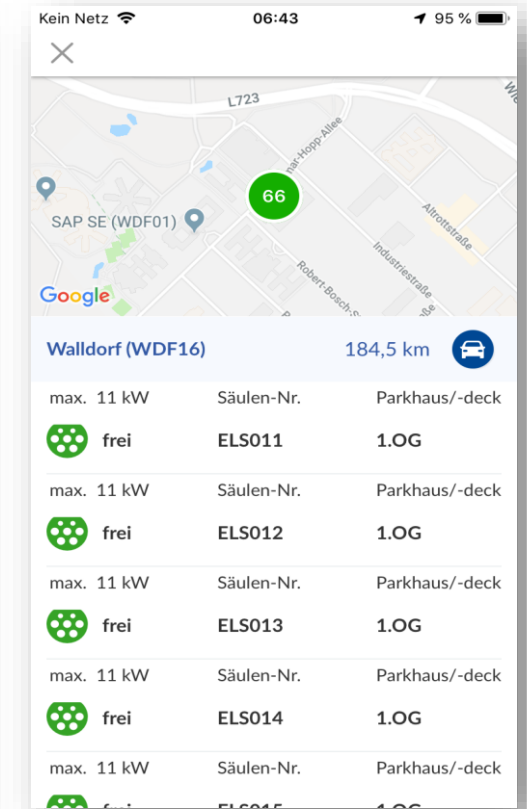
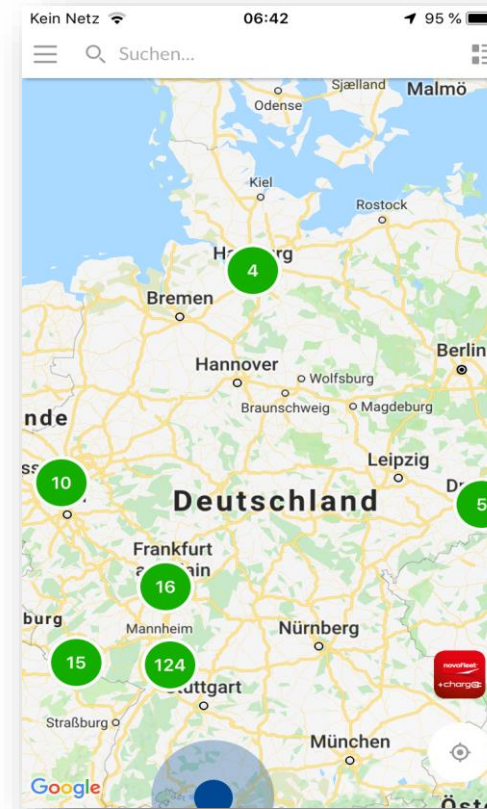


3 step promotions for company cars
with low CO₂ emission

Innovations using the example of electromobility

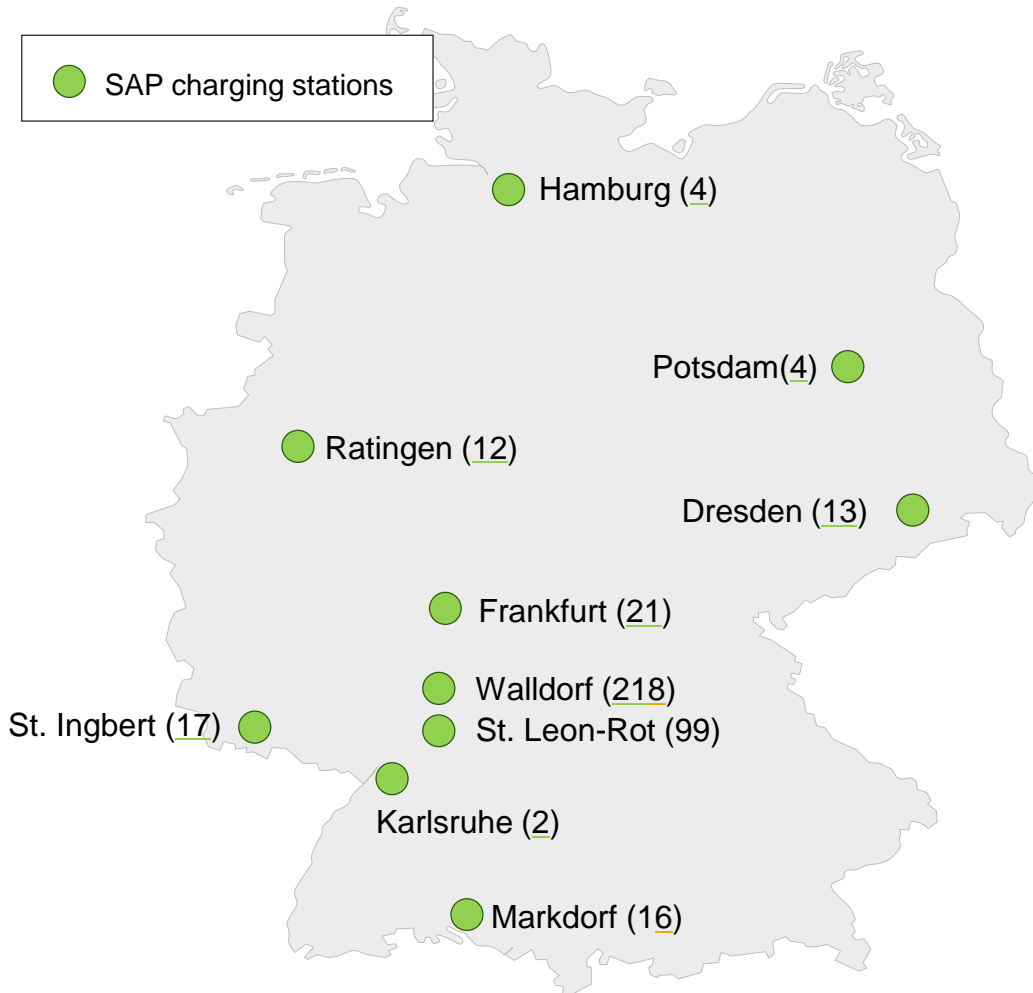
5.000 Electric vehicles until 2020

- SAP as a pioneer for green mobility
- Expansion of an in-house and intelligent charging infrastructure at the SAP locations
- Electrification of the fleet of company cars
- Electromobility as a driver for digitization and innovation



SAP charging infrastructure in Germany

At SAP, public charging and charging at home



Charging stations at SAP

- Currently over 400 charging stations at SAP locations: Available for full current and plug-in hybrids
- e-Mobility App displays charging stations in real time

Public charging stations

- Over 7,200 acceptance points
- Access via charging card

charging at home

- Financial support for Wallbox and net electricity charge - or -
- Participation in pilot project: Intelligent loading and billing directly via SAP

Advantages of an electric company car



Employee benefits

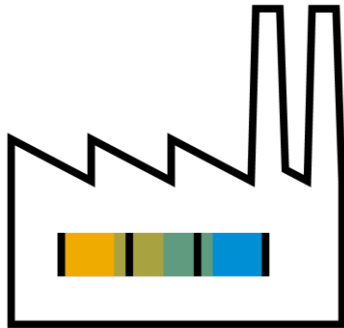
- Battery subsidy for pure electric vehicles
- Shorter company car runtime
- New driving experience
- Germany-wide access to charging points



Benefits for society and the environment

- noise reduction
- Reduced consumption of fossil fuels
- CO2 neutral charging at SAP (100% renewable energies)

Advantages of a sustainable company car fleet



Company benefits

- Getting experience with new car technologies (hydrogen)
- Happy employees
- Keep employees mobile for business (Diesel ban)
- long term: Reduction of TCO
- Fulfilling the purpose of company



TCO electric vehicle

- high purchase price, but as well higher sale price
- Government promotion
- Low service costs (no oil service needed)
- Guaranty for batteries 5 years
- Taxes

Thank you.

Steffen Krautwasser

Global Head of Car Fleet

Dietmar-Hopp-Allee 16, 69190 Walldorf

T +49 6227 7-70059 | E: steffen.krautwasser@sap.com